



Ocean Rate Bulletin

Fresh Grapefruit (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Savannah, GA; and Miami, FL.

Market Share-December:

Each carrier's current market share is based on the number of containers shipped during December 1998. Source: PIERIS, December 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERIS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Charleston, SC unless otherwise noted. Source: The Pacific Shipper, March 1, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for March, 15 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Fresh Grapefruit (EC)

Monthly Market Share For: December 1998

Month\Year: 6\15

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	67%	67%	29 Days	\$4.37	\$1							1134 pkgs.	\$4,972
Hyundai	17%	17%	32 Days	\$2,000 ¹									\$2,000
Yang Ming	17%	17%	28 Days ¹²	\$3,580 ¹									\$3,580
Hanjin	0%	20%	26 Days ¹²	\$3,875 ¹									\$3,850

¹ Rate is per container

¹² Transit time is based on departure from Savannah, GA.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Fresh Grapefruit (EC)

Monthly Market Share For: December 1998

Month\Year: 5\23

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	60%	78%	15 Days	\$4.37	\$1							1134 pkgs.	\$4,972
Evergreen	20%	9%	17 Days										
Hanjin	0%	4%	16 Days	\$3.97	\$1							1134 pkgs.	\$4,518
Cho Yang	0%	4%	16 Days										

Ocean Rate Bulletin

Atlantic/Gulf Ports To Keelung, Taiwan

Fresh Grapefruit (EC)

Monthly Market Share For: December 1998

Month\Year: 41\497

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	15%	5%	31 Days ¹²	\$3,850 ¹									\$3,850
Evergreen	7%	18%	30 Days	\$3,850 ¹									\$3,850
Hanjin	5%	14%	31 Days ¹²	\$3,850 ¹									\$3,850
Cho Yang	2%	36%	35 Days										
Maersk	2%	17%	29 Days	\$4.20	\$1		9%					1134 pkgs.	\$4,969
Hyundai	0%	4%	17 Days	\$4.10	\$1		9%					1134 pkgs.	\$4,851

¹ Rate is per container

¹² Transit time is based on departure from Savannah, GA.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Le Havre, France

Fresh Grapefruit (EC)

Monthly Market Share For: December 1998

Month\Year: 54\1,264

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Ecuadorian	30%	19%											
Maersk	26%	46%	19 Days										
Hapag-Lloyd	22%	1%	15 Days										
OOCL	15%	9%	15 Days										
Hanjin	7%	6%	15 Days										
Evergreen	0%	13%	11 Days	\$1,785 ¹	\$80 ¹		2%	\$500 ¹					\$2,721
Sea-Land	0%	6%	15 Days										

¹ Rate is per container

Ocean Rate Bulletin

Atlantic/Gulf Ports To PT Kelang, Malaysia

Fresh Grapefruit (EC)

Monthly Market Share For: December 1998

Month\Year: 1\4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	100%	100%	32 Days	\$4.62	\$1							1134 pkgs.	\$5,256

Ocean Rate Bulletin

Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

Monthly Market Share For: December 1998

Month\Year: 43\600

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Ecuadorian	42%	30%											
Hapag-Lloyd	19%	11%	11 Days										
Maersk	16%	35%	10 Days										
Sea-Land	9%	14%	9 Days										
OOCL	7%	2%	9 Days										
Hanjin	5%	3%	15 Days										
Evergreen	2%	5%	8 Days ⁹	\$1,785 ¹	\$80 ¹		2%	\$500 ¹					\$2,722

¹ Rate is per container

⁹ Transit time is based on departure from New York, NY

Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Fresh Grapefruit (EC)

Monthly Market Share For: December 1998

Month\Year: 3\24

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	83%	29 Days	\$4.62	\$1		9%						\$5,728
NYK Line	0%	8%	30 Days	\$4.62	\$1		9%						\$5,728
Sea-Land	0%	4%	26 Days	\$4.62	\$1		9%						\$5,728

Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

Monthly Market Share For: December 1998

Month\Year: 77\2,382

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	57%	45%	22 Days										
Evergreen	23%	49%	24 Days										
NYK Line	10%	2%	24 Days										
P&O Nedlloyd	5%	1%	15 Days										
Hapag-Lloyd	4%	1%	24 Days										